## FINANCIAL LITERACY UTAH STATE STANDARDS – I CAN STATEMENTS

|   | Class<br>Discussion<br>Date | MY<br>Obj.<br># | I CAN Statements   | Confident | Not<br>Confident | Need<br>More<br>Info |
|---|-----------------------------|-----------------|--|-----------|------------------|----------------------|
| Unit<br>1: Financial<br>Planning                    |                             | 1               | I CAN list <u>emotions</u> , <u>attitudes</u> , <u>and</u><br><u>behaviors</u> that influence financial<br>decisions (1.1.A)   |           |                  |                      |
| 2   |                             | 2               | I CAN explain why I am responsible for my decisions and transactions and understand resulting negative and positive <b>financial consequences</b> (1.1.B)  |           |                  |                      |
|   |                             | 3               | I CAN explain and relate <u>instant</u> satisfaction and <u>delayed gratification</u> to <u>impulse buying</u> and planned expenditures and give multiple examples of each (1.1.C)   |           |                  |                      |
|   |                             | 4               | I CAN list five (5) <u>social pressures</u> and five (5) <u>marketing strategies</u> that influence purchasing decisions and give examples (1.1.D)   |           |                  |                      |
|   |                             | 5               | I CAN explain, list, and give examples of comparison shopping, <b>buying strategies</b> , negotiation, and sales and <b>marketing strategies</b> in purchasing (3.1.E)   |           |                  |                      |
|   |                             | 6               | I CAN explain how <u>economic scarcity</u> affects wants and needs and define <u>opportunity costs</u> and how they impact decision making. (1.1.E & 1.2.A)  |           |                  |                      |
|   |                             | 7               | I CAN describe a rational decision-making process and give examples of its use (1.2.B)   |           |                  |                      |
|   |                             | 8               | I CAN describe and explain the elements (or steps) of a <u>financial plan</u> (1.2.C)  I CAN identify and explain how personal   |           |                  |                      |
|   |                             | 9               | values affect spending habits (1.3.A)  I CAN explain how goal setting affects personal financial planning, identify and  |           |                  |                      |
| Unit 2:   |                             | 10              | create both short and long term financial goals (1.3.B)  I CAN explore and explain the correlations  |           |                  |                      |
| Money Making (Part A: Careers) (Part B: Cash Mgmt.) |                             | 11              | between education and income (2.2.A)   |           |                  |                      |
| Part A: Careers                                     |                             | 12              | I CAN evaluate, explain, and compare career opportunities based on personal interests, skills, educational requirements, value to society, income potential, and how supply and demand in the workforce affects opportunities (including unemployment) (2.1.B) |           |                  |                      |
|   |                             | 13              | I CAN explore and calculate post high school education and training options and explain <b>ROI</b> (return on investment) based  |           |                  |                      |

| T            | 1  |   | T | 1 |  |
|--------------|----|---|---|---|--|
|              |    | on various career choices (give 3 examples          |   |   |  |
|              |    | of personal interest) (2.2.B)                       |   |   |  |
|              |    | I CAN explore and explain the correlations          |   |   |  |
|              | 14 | between LIFETIME education and                      |   |   |  |
|              |    | <u>income</u> (2.2.A)                               |   |   |  |
|              |    | I CAN identify <b>funding sources for post</b>      |   |   |  |
|              | 15 | high school education/training and                  |   |   |  |
|              |    | estimate the cost of repayment (including           |   |   |  |
|              |    | FAFSA process and FAFSA4caster) (2.2.C &            |   |   |  |
|              |    | D)  |   |   |  |
|              |    | I CAN explain and share the use and                 |   |   |  |
|              | 16 | advantages of <u>529 plans</u> and list benefits    |   |   |  |
|              |    |   |   |   |  |
|              |    | of early planning and paying for post-              |   |   |  |
|              |    | secondary education and training (2.2.F)            |   |   |  |
|              |    | I CAN list parts of a resume (or electronic         |   |   |  |
|              | 17 | profile) and prepare a current and future-          |   |   |  |
|              | 1  | based <u>resume &amp; cover letter</u> (2.2.E) (Job |   |   |  |
|              |    | Search Skills, Interviewing, Networking)            |   |   |  |
|              |    | I CAN compare and explain cost-of-living            |   |   |  |
|              | 18 | in geographical areas and the impact it has         |   |   |  |
|              |    | on buying power (2.1.D)                             |   |   |  |
|              |    | I CAN identify and list sources/types of            |   |   |  |
|              | 19 | income (wages, commissions, investments,            |   |   |  |
|              |    | benefits, inheritance, and gifts) (2.1.A)           |   |   |  |
|              |    | I CAN explain the parts of a paycheck and           |   |   |  |
|              | 20 | the effects of income on state, local, and          |   |   |  |
|              | 20 | federal <b>taxes on income</b> (2.1.E & 4.1.E)      |   |   |  |
|              |    | I CAN compare and explain the risks and             |   |   |  |
|              | 21 | rewards of <b>entrepreneurship</b> /self-           |   |   |  |
|              |    | employment (2.1.C)                                  |   |   |  |
| Part B: Cash |    | I CAN develop and use a personal <b>budget</b>      |   |   |  |
|              | 22 |   |   |   |  |
| Management   |    | (3.1.A)   |   |   |  |
|              |    | I CAN identify, list, and prioritize <u>budget</u>  |   |   |  |
|              | 23 | categories (fixed, fixed variable, and              |   |   |  |
|              |    | variable) (3.1.B)                                   |   |   |  |
|              |    | I CAN explain proactive budgeting (PYF              |   |   |  |
|              | 24 | pay yourself first, <b>emergency fund</b> ,         |   |   |  |
|              |    | charitable and voluntary contributions)             |   |   |  |
|              |    | (3.1.C); and how                                    |   |   |  |
|              |    | Paying yourself first (PYF) influences helps        |   |   |  |
|              |    | achieve long-term financial goals (4.1.A)           |   |   |  |
|              |    | I CAN compare and then use a tools for              |   |   |  |
|              | 25 | tracking budget expenditures (envelope              |   |   |  |
|              |    | system, paper tracking, online software             |   |   |  |
|              |    | options) (3.1.D)                                    |   |   |  |
|              | 1  | I CAN explain and list <b>consequences of</b>       |   |   |  |
|              |    | checking account mismanagement                      |   |   |  |
|              | 26 | (check writing, NSF non-sufficient funds,           |   |   |  |
|              |    | overdrafts and processing, and the role of          |   |   |  |
|              |    | ChexSystems (3.2.E) and manage a                    |   |   |  |
|              |    | checking/debit account and savings                  |   |   |  |
|              |    |   |   |   |  |
|              |    | account, both manually and electronically           |   |   |  |
|              | 1  | (including reconciliation) (3.2.C)                  |   |   |  |

|                |           | I CAN and air the real afthe Federal   |  |  |
|----------------|-----------|--|--|--|
|                | 27        | I CAN explain the <u>role of the Federal</u>   |  |  |
|                | 27        | <b>Reserve</b> and give examples of historical   |  |  |
|                |           | influences (3.2.A)   |  |  |
|                |           | I CAN compare and explain the roles and  |  |  |
|                |           | differences of <u>financial institutions</u><br>(banks, credit unions, S&L, brokerage firms, |  |  |
|                | 28        |  |  |  |
|                |           | insurance companies, and loan agencies)  |  |  |
|                |           | and explain <b>FDIC, and NCUA</b> (3.2.B & 5.1.A)  |  |  |
|                |           | I CAN research, describe, and explain  |  |  |
|                | 29        | _  |  |  |
| IIwit          |           | various <u>banking technologies</u> (3.2.D) I CAN list (short-term) <u>savings options</u>   |  |  |
| Unit           |           | (savings accounts, CDs) and explain how  |  |  |
| 3: Saving &    | <b>30</b> | savings accounts, CDS) and explain now saving is designed to preserve principal              |  |  |
| Investing      |           | (4.1.B)  |  |  |
|                |           |  |  |  |
|                |           | I CAN list and explain <i>(long-term)</i> saving options ( <b>retirement planning</b> ),     |  |  |
|                | 31        | investments, dividend reinvestment plans,  |  |  |
|                |           | and understand the risks involved (4.1.C)  |  |  |
|                |           | I CAN identify and explain long-term   |  |  |
|                | 32        | retirement investments (IRA, Roth IRA,   |  |  |
|                | 34        | 401K, 403B) give reasons to invest (4.1.D)   |  |  |
|                |           | I CAN demonstrate the time value of money  |  |  |
|                |           | (TVM) principles by using the Rule of 72   |  |  |
|                | 33        | and manipulating the five variables used to  |  |  |
|                |           | calculate TVM (4.1.F)  |  |  |
|                |           | I CAN explain the long term investment   |  |  |
|                |           | potential with <b>stock market</b> investments   |  |  |
|                | 34        | (in terms of diversification, risk/reward,   |  |  |
|                |           | investor behavior) (4.1.G)   |  |  |
| Unit 4: Credit |           | I CAN explain and list the purposes of   |  |  |
| & Debt         |           | <b>credit</b> and the value of building and  |  |  |
| a best         | 35        | maintaining a healthy <b>credit rating</b> (FICO)  |  |  |
|                |           | and explain <b>cosigners</b> and <b>collateral</b>   |  |  |
|                |           | (3.3.A & 3.1.I)  |  |  |
|                |           | I CAN describe and list the <b>risks and</b>   |  |  |
|                |           | responsibilities when using credit &   |  |  |
|                |           | signing contracts (late fees, finance  |  |  |
|                | 36        | charges, default rates, interest, closing  |  |  |
|                |           | costs) and calculate how long it takes to  |  |  |
|                |           | repay debt making minimum payments on  |  |  |
|                |           | installment loans. (3.3.C & 3.3.D & 5.2.A)   |  |  |
|                |           | I CAN understand and explain the   |  |  |
|                | 37        | similarities and differences between   |  |  |
|                | 37        | principal and interest on an amortization  |  |  |
|                |           | schedule (3.1.H)   |  |  |
|                |           | I CAN identify and explain the process,  |  |  |
|                |           | rights, and responsibilities of renting or   |  |  |
|                | 38        | purchasing a home (and PITI) and   |  |  |
|                |           | purchasing or leasing a <b>vehicle</b> (3.1.F &  |  |  |
|                |           | 3.1.G)   |  |  |
|                |           | I CAN locate and use <b>on-line calculators</b> to   |  |  |
|                | 39        | determine principal and interest aggregate   |  |  |
|                |           | monthly for long-term debt (mortgages,   |  |  |

|                 |     |   | 1 |  |
|-----------------|-----|---|---|--|
|                 |     | vehicle purchases, personal loans, and            |   |  |
|                 |     | credit cards) (3.3.E)                             |   |  |
|                 |     | I CAN evaluate the costs and risks of             |   |  |
|                 | 40  | using and Predatory Lending options               |   |  |
|                 |     | (3.3.F & 5.2.B)                                   |   |  |
|                 |     | I CAN explore and list three (3) major            |   |  |
|                 |     | credit bureaus and explain credit reports         |   |  |
|                 |     | and scores, list where to get a free annual       |   |  |
|                 | 41  | <u>credit report</u> , and identify components of |   |  |
|                 |     | a report) (AnnualCreditReport.com) (3.4.A,        |   |  |
|                 |     | B, & C)   |   |  |
| +               |     | I CAN explain and pros and cons of                |   |  |
|                 | 42  |   |   |  |
|                 | 42  | charitable giving and list ways and               |   |  |
|                 |     | examples (4.2.A & B)                              |   |  |
| Unit 5: Life    |     | I CAN define common <u>insurance options</u>      |   |  |
| After High      |     | (auto, health, homeowner/renters,                 |   |  |
| School (Risk    |     | whole/life, long-term care and disability)        |   |  |
| Mgmt. &         | 43  | and define insurance <b>policies terms</b>        |   |  |
| Consumer Prot.) |     | (contract, limits of coverage, deductibles,       |   |  |
|                 |     | premiums, grace periods, lifetime limits,         |   |  |
|                 |     | etc.) (5.3.A & B)                                 |   |  |
|                 |     | I CAN explain insurance needs at                  |   |  |
|                 |     | different stages of life and explain what         |   |  |
|                 | 44  | <b>beneficiaries</b> are and how to identify      |   |  |
|                 |     | beneficiaries (5.3.C & D)                         |   |  |
|                 |     | I CAN explain the purposes and features of        |   |  |
|                 |     | consumer protection laws and identify             |   |  |
|                 | 45  | federal and state entities that protect           |   |  |
|                 |     |   |   |  |
|                 |     | consumers (5.1.B & C)                             |   |  |
|                 |     | I CAN explain how to recover from <b>fraud</b>    |   |  |
|                 |     | and identity theft and explain ways to            |   |  |
|                 | 46  | avoid financial schemes (pyramids, multi-         |   |  |
|                 |     | level marketing, and other illegal or             |   |  |
|                 |     | questionable practices) (5.2.D & E)               |   |  |
|                 |     | I CAN explain ways to avoid "identity             |   |  |
|                 |     | theft" and fraud (securing financial data,        |   |  |
|                 | 457 | online commerce, phishing, pharming, and          |   |  |
|                 | 47  | disposal of sensitive documents) and              |   |  |
|                 |     | identify pros and cons of online commerce         |   |  |
|                 |     | (5.2.C & G)                                       |   |  |
|                 |     | I CAN explore, describe, and list personal        |   |  |
|                 |     | and societal effects of <b>bankruptcy</b> and     |   |  |
|                 | 48  | identify and list circumstances that lead to      |   |  |
|                 | 40  |   |   |  |
|                 |     | bankruptcy (uninsured medical costs,              |   |  |
|                 |     | family break-ups, loss of job) (3.3.G)            |   |  |
|                 | 49  | I CAN explain the negative consequences of        |   |  |
|                 |     | <b>gambling</b> and playing the lottery (5.2.F)   |   |  |